

# Valuation?

## **ECONOMICS AND FINANCIAL CONSULTING**

*Is your project structured to meet the needs of the financial community?*

pro forma?



**SARGENT & LUNDY LLC**

due diligence?

financing?

financial

modeling?

return on investment?

*Will your power pricing be suitable in a deregulated environment?*

## ECONOMICS AND FINANCIAL CONSULTING

*Is your project structured to meet the needs of the financial community?*

The Sargent & Lundy Consulting Group has extensive experience working with energy companies and lenders, helping them meet their objectives in this rapidly changing market. Our economic and financial consulting services provide value in several ways, including...



**Financial models** developed by Sargent & Lundy are transparent, flexible, and complete tools for demonstrating the financial viability of your project.

**Extensive real-world data** and intelligence are available to Sargent & Lundy consultants because of our power design activities and the breadth of our due diligence practice.

Our financial consulting services are an important component of **due diligence reviews** for project development and acquisition. These services include review of operating history, OEM interaction and negotiation, projected asset life and performance, projected O&M costs and capital spending, labor relations and agreements, risk assessments, and economic impacts of environmental issues.

Our work is **recognized by all the major financial institutions** that are involved in the electric power marketplace.

Sargent & Lundy **constantly monitors** electric power deregulation, environmental legislation and other issues that have an impact on the economics of the market.

Our power industry experts provide diverse economic and financial consulting services, including...

**Asset acquisition** and divestiture strategy development.

**Cost of service analyses** and unbundling studies.

**Development support**, including financial modeling, contract reviews, and negotiation assistance.

**Economic benchmarking** and economic competitiveness studies.

**Electricity forward market** price forecasts.

**Development of financial plans** and offers of financing.

**Financial modeling** to support concession bidding, asset valuation, feasibility studies, project development, and project financing.

**Life cycle cost analysis** of individual pieces of equipment, systems, or entire facilities.

**Mortgage indenture releases.**

**Project contract reviews**, including review of EPC, O&M, fuel supply, interconnection, and other agreements underlying a financing.

**Project documentation**, including development of feasibility studies and information memoranda.

Our economics and financial consults have in-depth power industry experience and are supported by Sargent & Lundy's engineering teams, ensuring that our financial deliverables reflect the power industry knowledge and tradition of service that Sargent & Lundy has built up over more than 100 years. We continue to build on that tradition through projects around the world.

Do you have  
the resources  
to produce  
cost estimates  
and market price  
forecasts?

*Is your documentation and financial plan structured to attract financing?*

FOR MORE INFORMATION ON OUR CONSULTING SERVICES AND SARGENT & LUNDY'S 100 YEARS OF POWER INDUSTRY EXPERIENCE, CONTACT...

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